# Foreign Aid: A Fool's Errand?

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# Prior to WWI finance was tied to specific foreign policy objectives

- •Germany
  - financed Ottoman Railways to get port access
  - stopped lending to Russia when alliance collapses
- •France
  - •Denies German access to French capital markets
  - •Gives Russia access as alliance grows in the 1890s
- •England

 Ioans to Russia increase after Anglo-Russian treaty of 1907

## **Foreign Assistance Begins After WWII**

•Economic deprivation tied to international conflict

•The Great Depression and Nazi Germany

•Need to rebuild Europe

•Creation of the World Bank, IMF and other IFIs:

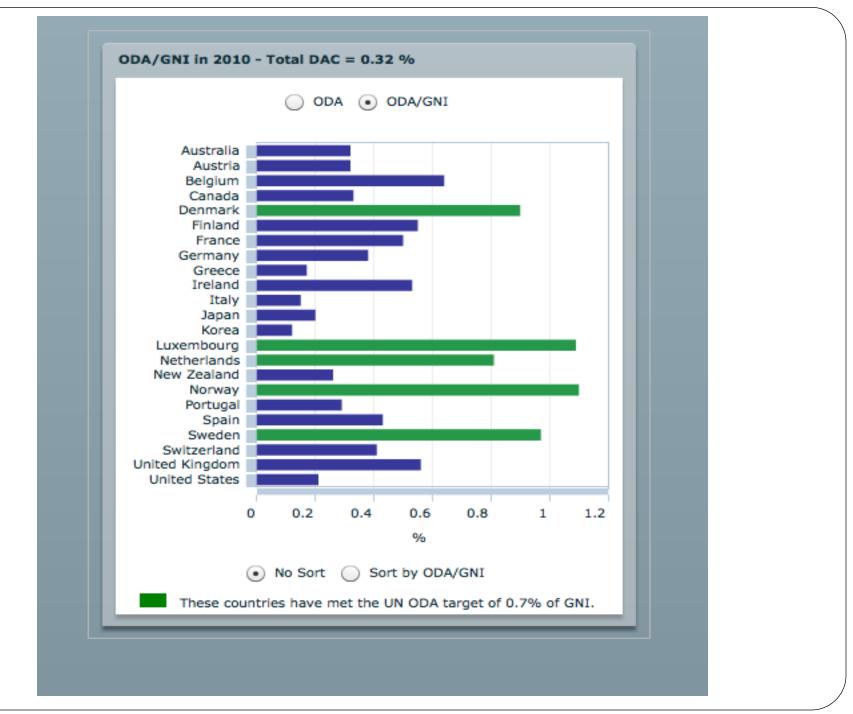
insulate some aid from the preferences of specific donors

## **Aid Commitments Mirror Domestic Attributes of Donors**

•Aid as a percentage of GNP correlates strongly with social welfare expenditures as a percent of GNP

•Left leaning government give higher percentages of aid

•Small European social democratic countries are largest aid donors



## Foreign Assistance Has Not Succeeded, At Least Not Very Well

- Very very few countries have graduated from foreign assistance, perhaps only Korea and Greece
- Africa has received \$568 billion over 42 years.
  - Per capita growth rate of median African country is near 0
- No correlations between adjustment assistance and growth
- Debt forgiveness has not been correlated with higher growth
- Recent statistical studies have found
  - Modest relationship between aid and growth (1 percent)
  - No relationship
  - A negative relationship

### **Foreign Aid Successes**

•Health

Immunization: smallpox eradication

•Greater Life Expectancy

•AIDs treatment in Africa?

•Green Revolution

## **Why Foreign Aid Has Succeeded**

Targeted

Simple stand alone tasks

Not dependent on national governance capacity

## Why Foreign Assistance Has Failed: Donor Failures

- Lack of accountability for donors
  - Multiple donors
  - Outcomes cannot be associated with specific programs
- Weak Conditionality
  - donors always provide funds
- Donors are incapable of taking adequate account of local institutions and circumstances
  - E.g traditional communal property rights vs exclusive individual ownership

## Why Foreign Aid Has Failed: Perverse Incentives

Substitutes for taxes Encourages corruption Weakens social trust

## Why Foreign Aid Has Failed: Lack of Local Knowledge

#### **Three Approaches to State Building**

**Modernization Theory** 

Institutional Capacity

**Rational Choice Institutionalism** 

# **Modernization Theory**

- Economic and social development leads to political development
- Economic development requires more capital
- Foreign assistance can provide more capital
- Implications for foreign assistance
  - Meet the 0.7 percent of GDP target
  - Provide more funds to meet the MDGs
  - Most types of foreign aid are consistent with modernization theory
    - Budget support
    - Infrastructure
    - Resources for social services
    - Debt forgiveness
    - Structural adjustment

# **Institutional Capacity**

- Economic and social mobilization without greater institutional capacity → political decay (Egypt 2011?)
- Implication for foreign assistance
  - Build state capacity
    - Training
    - Technical Assistance

# **Rational Choice Institutionalism**

- Political and economic outcomes reflect strategic choices made by key actors (usually elites)
- Implications for Foreign Assistance:
  - Change Incentives for Leaders
    - Millennium Challenge Account
    - Trade Agreements
    - Mo Ibrahim Prize
  - Support independent actors
    - Civil society, religious organizations, lawyers, even companies
  - Accept external control where Pareto improving deals are impossible
    - Shared sovereignty
    - Charter cities
    - Neo-trusteeships
    - Examples: RAMSI, GEMAP

## Sachs, Easterly, Collier

- Sachs: Give more money (modernization)
- Easterly: Planners vs searchers (rational choice)
  - Planners fail; searchers sometimes succeed
  - Think small; think local
- Collier: External provision of security and accountability (rational choice)
  - No security; no development
  - Think big or at least ambitiously

## Sachs is wrong

# **Collier is right but difficult**

Substitute for local governance

# **Easterly is right**

- Think local
- Think small
- Offer incentives

## **Prescription for Korea**

- 1. Continue Japan like pattern: aid leads investment
- 2. Identify some signature initiative:
  - Green innovation
  - Others?